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ROTOLO CONSULTANTS INCORPORATED

2500 NORTH STATE ST., JACKSON, MS 39216 601-842-7130 FAX 601-982-

July 16, 2015

Madison County
Emergency Management Building

Re: Landscape Maintenance Services

We are pleased to present our proposal for the Emergency Management Building. We appreciate the opportunity to become involved in maintaining and enhancing the landscape and look forward to working with you in the future.

RCI is a family owned company offering a wide breadth of high quality services. While we are ranked in the top 35 largest landscape companies in the nation, we are still known for providing personal service that has set us apart from our competition.

RCI currently provides landscape maintenance services for a number of large scale commercial properties throughout the region. We credit our success on these types of projects to the multiple layers of management and the quality control procedures that we have in place.

These procedures allow us to meet and exceed our client's expectations with minimal oversight while providing a safe working environment for our clients and their visitors.

STAFF:

RCI's management team, from family ownership to division management to area managers to onsite supervisors, provides hands-on and interactive management techniques with open and frequent communication with our clients.

Specific to this project, RCI will assign the following staff:

- **Operations Manager:** Responsible for overall quality control - on site minimum every other week.
- **Area Manager:** Directly oversees crews and is on site a minimum of once to twice per week.
- **Mowing Supervisor:** Manages the crew dedicated strictly to the "cut, blow, and edge" scope of work
- **Detail Supervisor:** Manages the crew dedicated strictly to the pruning, hedging, chemical applications and other services to ensure the highest level of quality and appeal of your landscape
- **Technicians:** Licensed Chemical Applicator, Staff Horticulturist, Irrigation Manager. RCI has degreed professionals that are integral to the management of the properties. This level of expertise and staffing is one of the things that sets RCI apart from our competitors.

RCI breaks down the services on the project between three primary crews. We have a segregated "detail" crew which perform all hand weeding, pruning and shaping of shrubs, installation of annuals and mulch and so forth as well as a separate mowing crew that is dedicated to just the mowing operations. We then have a chemical applicator crew which is responsible for all chemical applications throughout the property. Should the need arise in the future, RCI has a team of Irrigation Technicians that specialize in irrigation system installation and maintenance and can provide irrigation services if requested. Our approach to this project provides specific tasks for each specialized crew and provides more coverage on the property while focusing on assigned tasks.

All of our chemical applications are performed under supervision of a Mississippi licensed spray technician and conform to the schedule provided.

PROPOSAL INFORMATION:

Regarding the proposal, we have attached a Schedule of Services which provides in detail the services that will be provided on an annual and monthly basis. Our scope of work and services will provide consistent maintenance services on regularly scheduled visits throughout the year.

PRICING:

The annual maintenance cost is \$15,391.

REFERENCES:

All references are current maintenance clients:

Joint Force Headquarters, Jackson, MS

Contact: MSG Masterson, 601-354-7303

RCI has been maintaining the landscape at the Joint Force Headquarters for several years. Our scope of work for this property consist of our mowing services, pruning trees and shrubs, herbicide applications on both turf and bed areas and annual mulch applications. This project is a prime example of the workmanship and professionalism that RCI brings to the table when selected to provide landscape maintenance services.

University of Mississippi Medical Center, Jackson, MS

Contact: Jeff White, Director of Facilities, 601-984-1400

RCI has been proud to be involved with UMMC since 2004. We have recently extended our contract through 2016. This was originally a two year contract through 2005. The campus consists of 40 acres of turf and over six acres of landscape beds. RCI provides a permanent year round staff which ranges from 6-12 employees depending on the time of year. Our contract has exceeded \$2.5 million dollars in maintenance services. Our scope of work includes mowing services, pre and post emergent herbicide applications to the turf and landscaped beds, fertilizations, Rye grass over seeding, aeration, annual plantings and mulching.

Lane Management, LLC

Contact: Helen Hayes, Regional Manager, 985-646-1658

RCI has been a preferred vendor with Lane Management over the past several years. Lane Management and their development group, PRA, have been involved in multiple "Go-Zone" multi-family

mixed income developments in Southeast LA. RCI has installed the landscape, pools and provides landscape maintenance on multiple complexes for Lane Management.

Again, we thank you for the opportunity to be involved in this project.

If you have any questions, please don't hesitate to contact me at 985-774-0264.

Sincerely,
Rotolo Consultants, Inc.

Kendall Lentz
Estimator